

HOW TO ENABLE DIGITAL TRANSFORMATION AND IMPROVE ROI WITH FORTINET SECURITY FABRIC

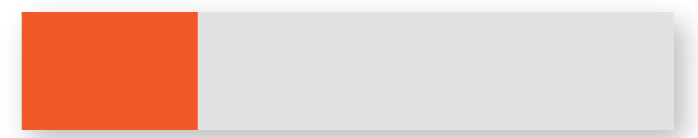
As businesses have connected more devices, sent information to the cloud and enabled employees to work from anywhere, security has gotten increasingly more complicated, increasing risk.

32

Average number of **security vendors** an enterprise has, providing an array of services



90% of point-product security spending happens at the perimeter of an enterprise



Only **27%** of breaches occur at the perimeter

Quantifying Benefits of a Security Fabric

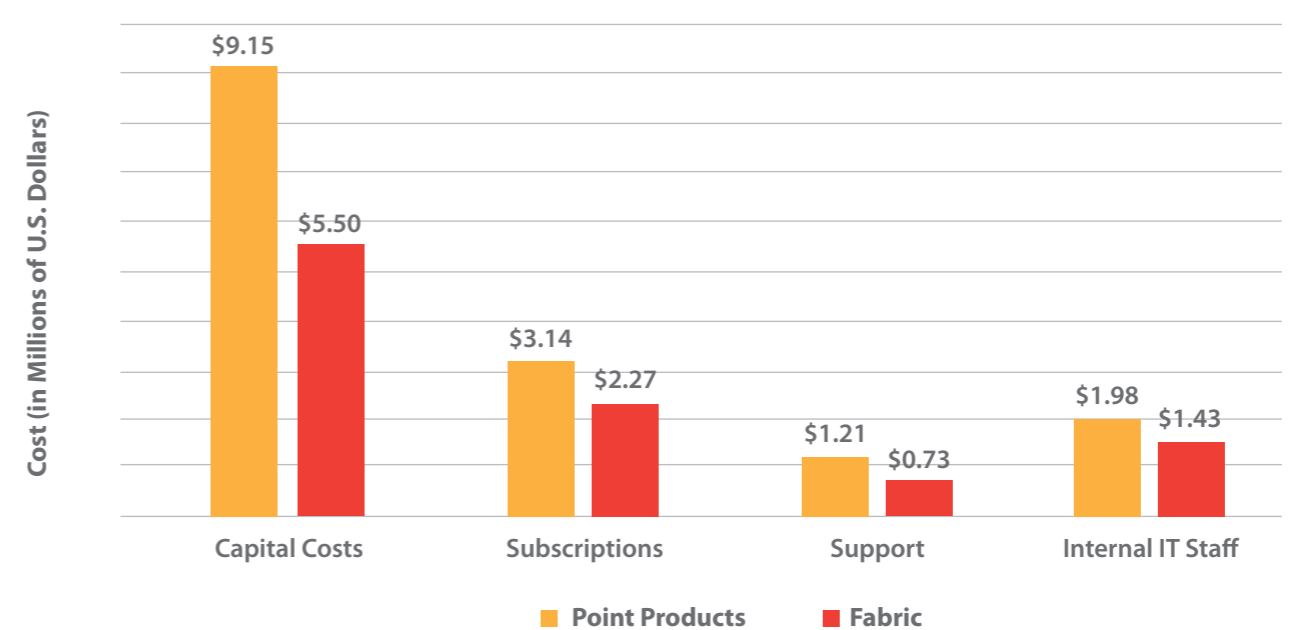
Security fabric offers dramatically lower TCO.

Based on a conservative approach, ZK Research created a six-year TCO model that compared a point-product approach to a security fabric.



\$3.31M

Savings with Fortinet Security Fabric over a six-year period



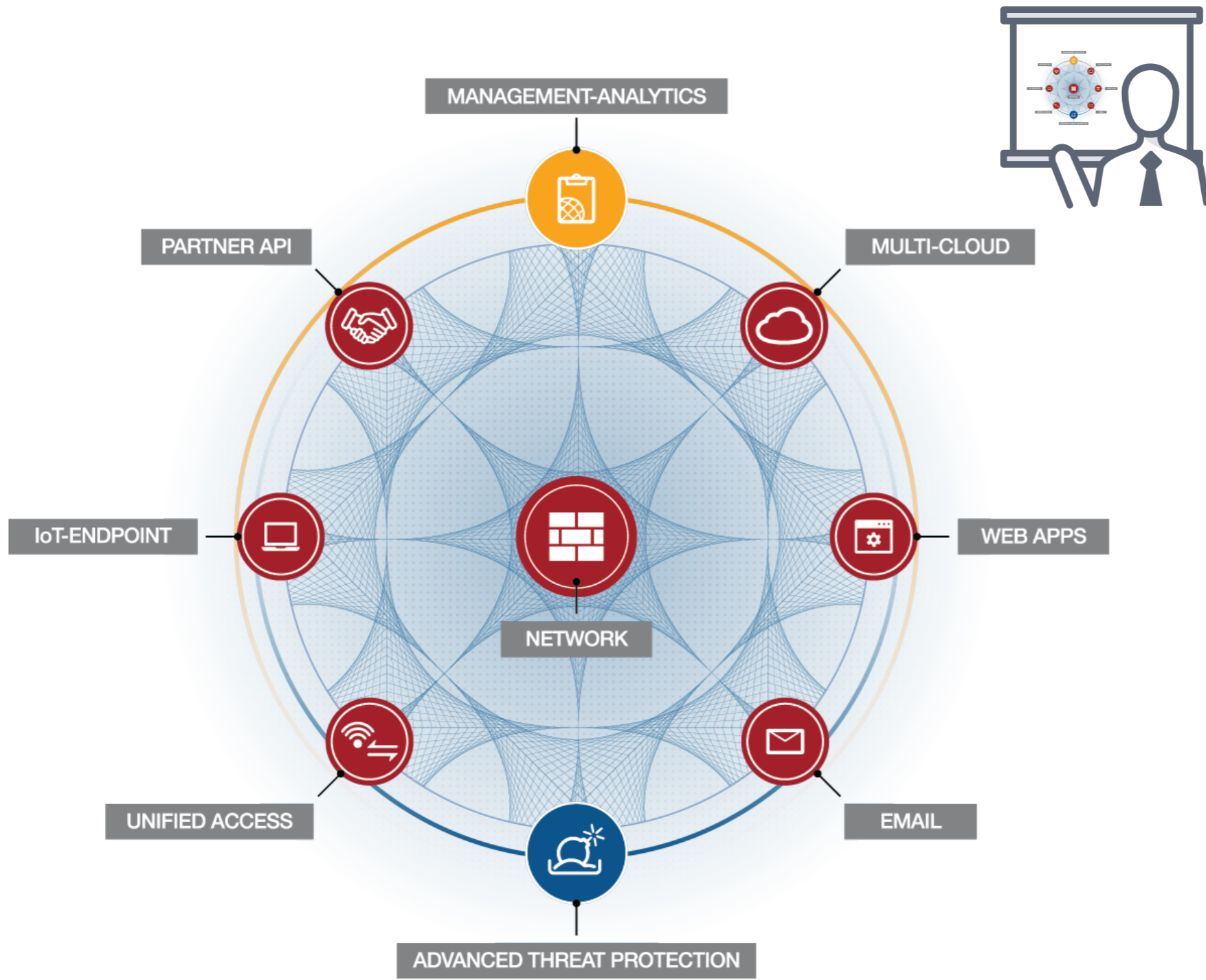
Point Products

- > Separate vendor for each security product
- > High total cost of ownership
- > Increased complexity
- > Multiple management consoles
- > Breach detection takes months
- > Poor visibility
- > Put businesses at risk
- > Tactical approach to security



Security Fabric

- > Secures the entire digital attack surface
- > End to end: from the endpoint to the cloud
- > Built on a common codebase
- > Optimized hardware/software performance
- > Strategic approach to security architecture
- > Simplified segmentation
- > Integrated detection of advanced threats
- > Automated response and continuous trust assessment



Qualitative Benefits of a Security Fabric

- Simplified management** (Icon: interlocking gears)
- Improved organizational effectiveness** (Icon: interlocking gears)
- Greater visibility via a single dashboard** (Icon: bar chart)
- Faster threat detection and response minimize the impact of a breach** (Icon: target)
- Better automation of security functions** (Icon: shield)
- Consolidation of talent and ability to reskill security operations** (Icon: people)
- Security operations can focus on strategic initiatives** (Icon: padlock with arrows)
- Automated security operations and threat protection** (Icon: padlock with circular arrows)

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